

## Message Text

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ACTION STR-05

INFO OCT-01 EA-10 IO-13 ISO-00 STRE-00 FEA-01 AGRE-00

CEA-01 CIAE-00 COME-00 DODE-00 EB-08 FRB-03 H-01

INR-07 INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01

AID-05 SS-15 ITC-01 TRSE-00 USIA-06 PRS-01 SP-02

OMB-01 AF-10 ARA-10 EUR-12 NEA-10 /141 W

-----037134 201025Z /11

P R 201012Z SEP 77

FM USMISSION GENEVA

TO SECSTATE WASHDC PRIORITY 1236

INFO AMEMBASSY TOKYO

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USMTN

ACTION STR

EO 11652: N/A

TAGS: ETRD MTN

SUBJ: TARIFFS - U.S./JAPAN DISCUSSIONS

1. AMB MCDONALD ACCOMPANIED BY CULBERT AND MCNAMARA, CALLED ON AMBASSADOR SAWAKI AND UKAWA OF JAPANESE DELEGATION SEPT 16 TO COMPARE IMPRESSIONS CONCERNING RESULTS OF U.S./JAPAN BILATERAL CONSULTATIONS IN TOKYO SEPT 6 AND 7 ON THE MTN AND TO DETERMINE WHETHER JAPANESE THINKING ON THE TARIFF PLAN HAD DEVELOPED FURTHER.

2. SAWAKI SAID THE TOKYO TALKS WERE CERTAINLY USEFUL BUT HE WAS NOT SANGUINE ABOUT PROSPECTS FOR MEETING OCT 1 TARGET FOR AN AGREED TARIFF PLAN. SAWAKI THOUGHT THE MAIN PROBLEM COUNTRIES WERE THE EC AND CANADA AND WONDERED HOW THE U.S. COULD PERSUADE THE EC TO ACCEPT A SIGNIFICANT CUT AND WHAT WE COULD DO TO ACCOMMODATE CANADA'S SPECIAL  
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DEMANDS. WE TRIED TO TURN THIS AROUND BY STRESSING JAPAN'S SELF-INTEREST IN A SUCCESSFUL MTN AND THE NEED FOR JAPAN TO TAKE A LEADING AND VISIBLE ROLE IN HELPING US REACH AGREEMENT ON A SIGNIFICANT CUT. SAWAKI ASSURED US GOJ IS MOVING TOWARD A MORE POSITIVE ROLE IN THE MTN, NOTING HIS STAFF WOULD SOON BE AUGMENTED BY ADDITIONAL PERSONNEL FROM TOKYO ON TDY BASIS. HE TOLD MCDONALD

PRIVATELY GOJ POSITION ON TARIFF FORMULA WAS MOVING IN  
A DIRECTION COMPATIBLE WITH U.S. OBJECTIVES. DRAFTED BY  
CULBERT. MCDONALD

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** MEETING REPORTS, TARIFFS, NEGOTIATIONS  
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**Copy:** SINGLE  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977GENEVA07999  
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**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Original Handling Restrictions:** n/a  
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**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Status:** NATIVE  
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**Review Markings:**  
Margaret P. Grafeld  
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